Summary

Insurance COVID-19 Hardship Response

The following matrix details the high-level information that Insurance Providers offer as assistance for COVID-19.

The following information is a high-level overview of the Life Insurance Companies Hardship provisions. It does not constitute full and detailed terms, conditions and policy wordings. Please review the full FAQ's on their company websites and review the relevant Policy wording.

A representative from each company met for the **Bring in the experts** seminar series. To listen to this audio, please click on the following link and select Webinar 8 https://financialadvice.nz/bring-in-the-experts-webinar-series/

Insurer	Product	Details		Contact & FAQ's	
	Product type:	Product type:		Cover provided:	
	Life Trauma Income Protection Total Permanent Disablement Health Redundancy		Lump sum payment if the Life Assured dies, becomes terminally ill, or is diagnosed with a medical condition specified in the policy wording. Lump sum payment if the Life Assured suffers one of the specified critical conditions specified in the policy wording. Provides a monthly benefit payment if the Life Assured is unable to work due to illness or injury. Provides a lump sum payment if the Life Assured is so incapacitated that it is unlikely that they'll ever be able to work in their own or any occupation. Cover for private surgery, medical hospitalisation, cancer treatment, specialist consultations, diagnostic testing, and other specified medical treatments.		
			Provides a monthly benefit payment if the Life Assured is made redundant.		
Insurer	Product	Details		Contact & FAQ's	

Updated 19 May 2020

AIA*	AIA Living, Sovereign	AIA Insurance products do not contain	If your clients need to make a claim related to
	TotalCare Max, ASB	exclusions for pandemics	COVID-19, as with any other claim, they will
Contact 0800	Lifestyle Security Plan		simply need to meet the eligibility requirements
500 108		Temporary Enhancements to Premium	for their type of cover
		Suspension Benefits:	
			Policy wordings
Have doubled		Until further notice, if your clients hold any of	
their vitality		the above products and they are made	AIA's on-sale product range is AIA Living (on
points for your		redundant or are on leave without pay, they	market from 5 August 2019). There are a number
clients who do		will be eligible to suspend their cover for a	of past products that are no longer available for
more than		nominated fixed suspension period of less than	sale but continue for existing customers.
7500 steps or		12 months after which your cover will re-	
30 minutes.		activate, under the temporary enhancements	AIA Living policy wordings can be located <u>here</u> .
30 minutes.		to the Suspension of Premium Benefit.	
Relying on GP		·	Older product wording (Sovereign Total Care Max
notes where		Your clients will be able to extend their	and AIA Real) can be located here.
medical tests		nominated suspension period up to 12 months	
can't be done.		(in total) by phoning AIA before the end of the	https://www.aia.co.nz/en/covid19.html
can t be done.		suspension period. This also applies if they are	
Health screen		self-employed and experiencing financial	https://www.aia.co.nz/en/covid19/our-
nurses assisting		hardship.	products.html#_
with phone			https://www.aia.co.nz/en/covid19/our-
underwriting.		Please note if your clients suspend their cover	service.html
ander writing.		due to redundancy or leave without pay they	
Completing		will not be able to re-activate their cover	
video		before the nominated suspension term. This	
conference		measure is required to enable AIA to manage	
between		increased selection risk – e.g. customers	
specialists and		reinstating their cover once they develop a	
customers on		medical condition.	
Income			
Protection		Please note your clients will not be able to	
claims as part		make a claim during the suspension period.	
of			

rehabilitation process.		Your clients may lose their Multi Benefit discount if the policy doesn't have sufficient remaining eligible benefits to support the discount. Your clients can suspend their policy if they aren't working but have received the government subsidy. AIA will consider 3 month payment plans. Agreed value underwriting will be more comprehensive with clients needing to provide a forward view on their business, provide a business plan and detail an industry outlook.	
	AIA Real and other AIA risk policies issued since June 2001 (excluding AIA Real Health and AIA Superior Health)	If your clients hold an AIA Real product and have been made redundant or are on leave without pay, the existing Suspension of Premium Benefit allows them to suspend their cover for up to six months. Until further notice, AIA have extended the maximum suspension term to 12 months (in total), including if your clients are self-employed and experiencing financial hardship. If your clients suspend their policy, they can reactivate their cover at any time by contacting AIA. They can also extend the suspension period for up to 12 months (in total).	If your clients need to make a claim related to COVID-19, as with any other claim, they will simply need to meet the eligibility requirements for their type of cover Policy wordings AIA's on-sale product range is AIA Living (on market from 5 August 2019). There are a number of past products that are no longer available for sale but continue for existing customers. AIA Living policy wordings can be located here .

	No cover during suspension.	Older product wording (Sovereign Total Care Max and AIA Real) can be located <u>here</u> .
	In line with the existing terms and conditions of the Suspension of Premium Benefit, your clients will not be able to make a claim in respect of any events, symptom or condition which first manifested itself during the period of premium suspension.	https://www.aia.co.nz/en/covid19.html https://www.aia.co.nz/en/covid19/our-products.html# https://www.aia.co.nz/en/covid19/our-service.html
	Your clients will lose the Multi-benefit discount if the policy doesn't have eligible benefits to support the discount. Your clients can suspend their policy if they aren't working but have received the government subsidy	
All other AlA and	AIA are able to make 3 month payment plans.	If a distance distance delication of the second sec
All other AIA and Sovereign risk and	Until further notice, the following Suspension of Premium provision based on the AIA Living	If your clients need to make a claim related to COVID-19, as with any other claim, they will
health policies	product range will apply to all other AIA and	simply need to meet the eligibility requirements
(including AIA Real Health and AIA	Sovereign risk and health policies, and ASB Easy Life and Living, ASB Flexilife, ASB MyLife	for their type of cover
Superior Health), and ASB Easy Life and	and all ASB health policies.	Policy wordings
Living, ASB Flexilife, ASB MyLife and all ASB health policies	This provision applies in addition to any other provisions that may appear in your clients policy:	AIA's on-sale product range is AIA Living (on market from 5 August 2019). There are a number of past products that are no longer available for sale but continue for existing customers.
	If a life assured goes on parental leave, leave without pay for any reason, becomes redundant, or experiences financial hardship	AIA Living policy wordings can be located <u>here</u> .
	whilst self-employed, they may suspend cover	Older product wording (Sovereign Total Care Max and AIA Real) can be located here .

under this Benefit for up to 12 months for the life assured provided that:

- They notify AIA within three months from the commencement of leave and provide evidence to AIA; and
- AIA acknowledges in writing receipt of that notification.

Cover for the life assured will be suspended from the date set out in AIA's written acknowledgment.

No premium will be payable during the period that the cover is suspended.

No claim under this Benefit will be payable for any claim event that occurs during the period that the cover is suspended.

Cover under this Benefit may be reinstated after the nominated suspension period without the need to provide further medical evidence, provided that your client notifys AIA to reinstate this benefit.

If AIA does not receive notification to reinstate the suspended benefit before the end of your nominated suspension term, the benefit will be automatically reinstated for the life assured. Cover for the life assured will be reinstated from the date set out in AIA's written acknowledgement.

https://www.aia.co.nz/en/covid19.html

https://www.aia.co.nz/en/covid19/our-products.html#

https://www.aia.co.nz/en/covid19/our-service.html

The premium payable for the reinstated benefit will be based on AIA's premium rates at the time of the reinstatement.

Your clients will lose the Multi-benefit discount if the policy doesn't have eligible benefits to support the discount.

Your clients can suspend their policy if they aren't working but have received the government subsidy

AIA are able to make 3 month payment plans.

AIA's arrears management process:

In addition to AIA premium suspension options, your clients can retain their cover for up to three months without paying premiums by following AIA's standard arrears management process.

If your clients wish to retain their cover but are unable to afford your insurance premiums, they can miss up to two months on AIA Real and older AIA products and up to three months on AIA Living, Sovereign and ASB products without their policy lapsing.

At the end of the period (two months on AIA Real and older AIA products and up to three months on AIA Living, Sovereign and ASB products), they can either pay all outstanding arrears and their policy will continue or they can contact AIA and we will work with them on a flexible repayment plan. Alternatively, at the end of the period, they can suspend their cover for up to twelve months in line with AIA's Premium Suspension Benefit and organise a repayment plan for the missed premiums at the end of the suspension period. If your clients do not contact AIA at the end of the period to arrange either a repayment plan or the Premium Suspension Benefit, their policy will lapse.

Update

19 May 2020 – Are claims being paid out during suspension period? No claim is payable for any claim event that occurs during the suspension period. See example below

Life Cover customer

A customer holding life cover is diagnosed with terminal cancer during the suspension period. Once cover is reinstated, a terminal illness claim is not payable but a death claim would be payable, i.e. the terminal illness claim event arose during the suspension period but the death claim event arose after reinstatement

Income Protection Customer

A customer holding income protection cover is diagnosed with cancer during the suspension period. If the customer met the criteria for an IP claim during the suspension period and was not working ordinary (i.e. pre-disability) hours when the cover was reinstated, there is no claim. However, if a customer was working ordinary hours when cover was reinstated and subsequently suffers a recurrence of the cancer, we will consider the IP claim. In this case, the claim event is Total Disability or Partial Disability

<u>Trauma Insurance Customer</u>

Scenario A

If a customer holding trauma cover is diagnosed with a carcinoma in situ during the suspension period, there is no claim under the Carcinoma-in-Situ or Early Cancer Upgrade Benefit. If the cancer subsequently metastasises after cover is reinstated, a claim could be payable under the Malignant Tumours benefit if the customer first meets this definition after reinstatement

Scenario B

A customer holding trauma cover has a biopsy during the suspension period. After cover is reinstated the customer receives a histology report confirming a diagnosis of Carcinoma-in-Situ. A claim could be payable under the Carcinoma-in-Situ benefit if the customer is meeting this definition for the first time

Insurer	Product	Details	Contact & FAQ's
Asteron*	Lump Sum Cover:	Premium holidays up to 6	Where advice is required, Asteron is channeling
	 Life Cover 	months available to be	customer calls back to you as the Adviser
There are no specific	 TPD Cover 	applied for. Maximum 3	
exclusions related to		months per request.	There is a simplified process for hardship
Coronavirus / COVID-19			applications – form available from your BDM
		Premium waived. Cover	
We're continuing to		retained – claims can still be	Whether a client is experiencing redundancy,
consider applications for		made.	bankruptcy or financial hardship, they can apply
mental illness cover for new			for Premium Holiday for lump sum cover
and existing policies, subject		19 May 2020 update-	
to our usual underwriting		Regarding claims if the client	There is no requirement to pay back any
criteria.		has taken a premium	premiums waived during 'holiday' period.
		holiday which can apply for	
Covid-19 special hardship		up to 6 months then claims	There is also a changed process for "signing"
offers available until 31 July		can be made. Premium	policies as a work around for physical signatures
2020. Ongoing covid-19		holidays apply to lump sum	letter of the control
impacts will be reviewed		type covers only	https://www.asteronlife.co.nz/coronavirus.html
again following this.		Normal stand down period	If you have any further questions, please don't
		waived for any cover which	hesitate to get in touch with your Business
		was applied for prior to 16	Development Manager or call the Adviser
		March 2020.	Support line on 0800 808 106.
		Water 2020.	Support line on 0800 808 100.
		Premium Holidays extended	
		to Business Insurance,	
		SmartBusiness and for 2nd	
		use for up to 3 months	
		holiday.	
		Premium Freeze available to	
		lock in current premium	
		level with cover decreasing	
		over time.	

	Lump sum cover:		
	 Trauma Cover 	Premium holidays up to 6	Where advice required, Asteron is channeling
Infection with COVID-19 is		months available to be	customer calls back to you as the Adviser
not a specified condition		applied for. Maximum 3	
covered by trauma cover.		months per request.	There is a simplified process for hardship
			applications – form available from BDM
However, it's possible			
complications of COVID-19		Normal stand down period	Whether a client is experiencing redundancy,
could lead to a trauma		waived for any cover which	bankruptcy or financial hardship, they can apply
event that would be		was applied for prior to 16	for Premium Holiday for lump sum cover
covered such as intensive		March 2020.	
care, coma or chronic lung			There is no requirement to pay back any
failure. In those cases,		Premium Holidays extended	premiums waived during 'holiday' period.
Asteron would check claim		to Business Insurance,	
criteria under the relevant		SmartBusiness and for 2nd	There is also a changed process for "signing"
cover and take into account		use for up to 3 months	policies as a work around for physical signatures
any special terms and		holiday.	
conditions applied to your			https://www.asteronlife.co.nz/coronavirus.html
clients individual policy.		Premium Freeze available to	
Covid-19 special hardship		lock in current premium	If you have any further questions, please don't
offers available until 31 July		level with cover decreasing	hesitate to get in touch with your Business
2020. Ongoing covid-19		over time.	Development Manager or call the Adviser
impacts will be reviewed			Support line on 0800 808 106.
again following this.		Further premium relief could	
		be considered by	
		restructuring Trauma	
		Recovery Cover to include or	
		increase the portion that is	
There are a constitution	NA santaha la sana fita	Major Trauma Cover.	NA/In the second
There are no specific	Monthly benefit:	Premium & Cover	Where advice required, Asteron is channeling
exclusions related to	Income Protection	suspension for up to 12	customer calls back to you as the Adviser.
Coronavirus / COVID-19	Mortgage & Living	months available to be	Thorogon simplified process for boundable
Mental health support	Workability	applied for.	There is a simplified process for hardship applications – form available from BDM
iviental nearth support	 Business Disability 		applications – form available from BDM

We're continuing to
consider applications for
mental illness cover for new
and existing policies, subject
to our usual underwriting
criteria.

Agreed value policies continue to be applied for and issued, considering every application casebycase for new and existing policies, subject to our underwriting criteria

- Farmers Disability
- Business Expenses

Premium waived.

Cover suspended – No claims can be made while suspended, reinstated with no further underwriting.

20 May 2020 - If they take a **premium suspension** which applies to DI covers then no claim can be made during the suspension period which is up to 12 months.

No claims can be made related to conditions (incl. signs and symptoms) experienced when cover reinstated.

Normal stand down period waived for any cover which was applied for prior to 16 March 2020.

Premium & Cover suspensions extended to all disability insurance covers and for 2nd use for up to 12 months suspension.

Whether a client is experiencing redundancy, bankruptcy or financial hardship, they can apply for Premium Holiday for lump sum cover.

There is no requirement to pay back any premiums waived during 'holiday' period.

There is also a changed process for "signing" policies as a work around for physical signatures

https://www.asteronlife.co.nz/coronavirus.html

If you have any further questions, please don't hesitate to get in touch with your Business Development Manager or call the Adviser Support line on 0800 808 106.

There are no specific	Redundancy	Issuing new cover and	If you have any further questions, please don't
exclusions related to		increases to existing cover	hesitate to get in touch with your Business
Coronavirus / COVID-19		has been suspended.	Development Manager or call the Adviser
			Support line on 0800 808 106.

Insurer	Product	Details	Contact & FAQ's
Cigna*	Lump sum cover:	Your clients may be eligible for	Business hours: 8am - 6pm
3		Cigna's COVID-19 Hardship	Free Phone: <u>0800 900 047</u> or <u>0800</u>
Cigna may be able to offer	Life	Policy.	<u>881 675</u> for Travel
solutions outside policy on a			Overseas: <u>0064 4 931 9772</u>
case by case basis		19 May 2020 - Update	Fax: 0064 4 470 9151
•		This policy could provide your	Email: contactus.nz@cigna.com
		clients a premium relief for up	
		to 4 months if they are able to	https://www.cigna.co.nz/coronavirus
		prove a 20% reduction in	
		income.	
		Premium holidays are for 1	
		month with cover still in place.	
		Limitations on the cover. This	
		can be then followed by the	
		premium suspension	
		Premium suspension is for 3	
		months with <u>no cover</u> during	
		suspension	
		Deferred payments up to 3	
		months with a repayment plan	
		If your clients have a policy	
		which has Life Cover (such as	
		Cigna LifeOne, Assurance Extra	
		Life & Life Income Cover), their	
		family may be able to make a	
		claim if they get sick with	
		COVID-19 and pass away.	

	Cigna Life Cover policies don't have any pandemic exclusions and they won't exclude COVID-19 as a cause of claim. Your clients claim will be paid provided they fully disclosed any pre-existing conditions at the time of application and all terms and conditions have been met. 19 May 2020 update –Are claims being paid out during suspension period? - Yes to a claim during Hardship but no to one for a reason that's arisen during suspension.	
Monthly benefit: Income Protection	19 May 2020 update - Your clients may be eligible for Cigna's COVID-19 Hardship Policy. This policy could provide clients a premium relief for up to 3 months if they are able to prove a 20% reduction in income. Premium suspension is for 3 months with no cover during suspension 19 May Update - Clients have an additional option to defer	Business hours: 8am - 6pm Free Phone: 0800 900 047 or 0800 881 675 for Travel Overseas: 0064 4 931 9772 Fax: 0064 4 470 9151 Email: contactus.nz@cigna.com

payments up to 3 months with a repayment plan If your clients have a policy which has Income Cover (such as Assurance Extra Income Cover or Cigna Bill Cover), and they are self-isolating because they are sick and medically certified as being unable to work, they may be able to make a claim provided they meet the required claims criteria. Most of Cigna's Income Cover policies have wait periods which is the period of time your clients need to wait until your claim may be payable. Please check the policy document for details on what the wait period is before any claim may be payable for their particular policy. Cigna have made some changes to how they deal with income protection cover. Their current priority is assessing applications for people working in an <u>essential business</u> as defined by the NZ Government. Those not working in essential

	business will be given individual consideration.	
Redundancy Cover	If your clients already have Redundancy Cover accepted by Cigna and in place, your clients will still be able to claim in line with the terms and conditions of your policy, provided their redundancy, or notice of potential redundancy, was after your stand down period ended. For new applications, Cigna are	Business hours: 8am - 6pm Free Phone: <u>0800 900 047</u> or <u>0800</u> <u>881 675</u> for Travel Overseas: <u>0064 4 931 9772</u> Fax: 0064 4 470 9151 Email: <u>contactus.nz@cigna.com</u>
	continuing to accept applications for policies that include redundancy cover, however, due to the current economic environment the assessment of the redundancy portion on the policy will be deferred for three months.	
Lump Sum: Funeral Cover	If your clients have had Funeral Cover for more than 24 months, their policy will cover for if they were to pass away due to COVID-19. If they have had Funeral Cover for less than 24 months, the policy's 24 month stand-down period for death by natural causes will apply. This means Cigna will refund all the premiums they paid towards	

	their policy to your clients	
	family.	

Insurer	Product	Details	Contact & FAQ's
FidelityLife*	Lump Sum	Expected to be updated shortly – 19 May 2020	If your clients need help understanding the
•	cover:		terms and conditions of their policy please
Current policies		Provided your clients meet the terms and conditions of	discuss the details with them or they can
with FidelityLife do	Life	their policy, they will be able to make a claim.	contact Fidelity on 0800 203 750
not have an	Funeral		or <u>assistance@fidelitylife.co.nz</u> – we're
exclusion for Covid-			here to help
19. This means		Following discussions with Fidelity's reinsurers, they have	
existing customers'		now introduced some new underwriting guidelines to	https://www.fidelitylife.co.nz/coronavirus/
coverage isn't		ensure they are consistent, particularly with disability	
impacted by Covid-		cover and with individuals, occupations and industries	
19.		impacted by Covid-19.	
		The guidelines include:	
		 postponing certain new business applications 	
		limiting maximum cover levels	
		 reintroducing an underwriting questionnaire 	
		remitroducing an anaci writing questionnanc	
		Fidelity are unsure how long they will need to keep these	
		guidelines in place but they will continuously review their	
		position and let you and your clients know as soon as	
		anything changes.	
		Read the <u>full details</u> .	
		Lockdown relief package	
		Available from 7 April 2020	
		7.10.00.00.00.00.00.00.00.00.00.00.00.00.	
		Key points:	
		90 days' premium relief	

 No premiums paid during this time Cover remains in place during this time Prior to the end of the premium relief period Fidelity will contact the customer to discuss next steps based on their individual circumstances. These include paying off the premiums from the 90 day relief period in full or over 12 months (in addition to the regular premium), or other options such as temporary hold How it works: Available from 7 April 2020 Customer simply needs to make a request to our team on 0800 203 750 or assistance@fidelitylife.co.nz No twelve month stand down requirement Eligible policies: Premium relief is available for all Fidelity Life policies except: Tower Funeral Plan / Funeral Cover
Prior to the end of the premium relief period Fidelity will contact the customer to discuss next steps based on their individual circumstances. These include paying off the premiums from the 90 day relief period in full or over 12 months (in addition to the regular premium), or other options such as temporary hold How it works: Available from 7 April 2020 Customer simply needs to make a request to our team on 0800 203 750 or assistance@fidelitylife.co.nz No twelve month stand down requirement Eligible policies: Premium relief is available for all Fidelity Life policies except: Tower Funeral Plan / Funeral Cover
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policies except : Tower Funeral Plan / Funeral Cover
Tower Funeral Plan / Funeral Cover
Investment policies e.g. Gold Medal Plan
Some older income protection policies with premium
payback option
For full FAQ go to
https://advisers.fidelitylife.co.nz/news/media/coronavirus-
<u>all-you-need-to-know/</u>
Trauma / While Covid-19 isn't listed as a specified condition, some If your clients need help understanding the
Multi policies may provide cover if your clients have ongoing terms and conditions of their policy please
trauma complications resulting from Covid-19. discuss the details with them or they can
contact Fidelity on 0800 203 750
If, as a result of Covid-19, they meet the terms and or assistance@fidelitylife.co.nz – we're
conditions of their policy they will be able to claim. here to help.
Income Customers will only be able to claim if they're medically If your clients need help understanding the
Protection certified as unfit to work, for example if they've contracted terms and conditions of their policy please

	Covid-19 and are not well enough to work, and otherwise meet the terms and conditions of their policy.	discuss the details with them or they can contact Fidelity on 0800 203 750 or assistance@fidelitylife.co.nz – we're
	They won't be able to claim if they're put in quarantine, for example, or unable to attend their place of work, or can't work because they're looking after someone else who has contracted Covid-19.	here to help
Total and Permanent Disability Cover	The definition of 'totally disabled' will be specific to the type of TPD cover your clients have but can include: • unable to ever do their own occupation, or any occupation; • unable to complete activities of daily living. In general, if as a result of Covid-19 your client meets the TPD definition and the terms and conditions of their policy, they will be able to claim.	If your clients need help understanding the terms and conditions of their policy please discuss the details with them or they can contact Fidelity on 0800 203 750 or assistance@fidelitylife.co.nz – we're here to help
Redundancy cover	Applications for redundancy cover are no longer being accepted. It's become clear the impact of Covid-19 on the economy will be significant. Its Fidelity's view this is likely to lead to an increase in redundancy-related claims. Therefore, Fidelity won't be accepting any new applications for redundancy cover under their Mortgage Protector suite effective from 18 March 2020. This also applies to applications to add redundancy cover to existing policies. Existing customers with redundancy cover are unaffected.	If your clients need help understanding the terms and conditions of their policy please discuss the details with them or they can contact Fidelity on 0800 203 750 or assistance@fidelitylife.co.nz – we're here to help

Insurer	Product	Details	Contact & FAQ's
Partners Life*	Partners Protection Plan:	Partners Life have created a	Client enquiries channeled back to
		special COVID-19 Premium	Adviser at first instance
All products provide guaranteed	Lump Sum Covers:	Holiday benefit.	
terms and conditions, meaning		Full cover with no need to repay	Partners Life has created a special
existing clients maintain their	Life Cover, Life Income Cover	premiums .	claim form to complete, which can be
current coverage irrespective of	Accidental Death Cover and		found below. To qualify for the
the impact of COVID-19.	Terminal Illness Cover	Clients who have been	COVID-19 Premium Holiday benefit,
·		significant financially affected	your clients will need to demonstrate
Potential new clients	Total and Permanent Disability	by COVID-19, or the	to us that their income has reduced
New Applicants with health	Cover	government measures put in	by 20% or more as a result of either
issues that would make them		place to stop it's spread, may be	the COVID-19 pandemic and/or the
particularly susceptible to	Trauma Cover and Severe	able to access this benefit	associated government restrictions
serious consequences resulting	Trauma Cover	allowing them to keep their	put in place to combat it.
from a viral illness (including but		cover in full, without paying	Please complete the claim form and
not limited to COVID-19) might	Specific Condition Cover	Partners Life premiums for up	email it to <u>claims@partnerslife.co.nz</u>
not be accepted during the		to 6 months.	
underwriting process for	Medical Covers:		https://www.partnerslife.co.nz/news-
coverage under Partners Life		Potential to consider a further	and-views/faqs-on-covid-19
benefits.	Private Medical Cover and	12 months as a Policy	
	Hospital Cash Cover	Suspension benefit in certain	
Partners Life encourages	Monthly Dischility Covers	circumstances.	
advisers and their clients take a	Monthly Disability Covers:	If your diants are an a paried of	
very cautious approach if	Incomo Cover Mortgago	If your clients are on a period of	
considering moving existing	Income Cover, Mortgage Repayment Cover,	Premium Holiday, they remain completely covered and will be	
cover from their current insurer	Household Expenses Cover and	able to make claims just the	
to another at this time. It is	Premium Cover	same as if you were not on	
important to avoid the chance	Treilliani Cover	Premium Holiday. This means	
that COVID-19 may not be fully	Also applies to all Business	that if they have coverage	
covered under any replacement	Protection Plan covers	which would otherwise pay for	

benefits which are to be issued		Cancer diagnosis or treatment,
during this pandemic.	Life Cover	they will absolutely still be able
		to make a claim.
	Total and Permanent Disability Cover	12 May 2020 Updated - The
		withdrawal of its Covid-19
	Trauma Cover and Severe	premium holiday for new claims
	Trauma Cover	from Monday 18 May 2020.
	Business Hybrids	
	 Debt Protection Cover 	The holiday was introduced on
	_Permeant Loss of Key Person Cover	17 March as a result of the
	– Ownership Buy-out Cover	country-wide Alert Level 4
		lockdown. any clients who have
	Loss of Revenue Cover and Variable Loss of Revenue Cover Business Premium Cover Business Protection Plan:	already applied to the insurer
		for a Covid-19 premium holiday,
		or are already claiming under
		the benefit, will continue to be
	Life Cover	assessed.
	Total and Permanent Disability Cover	For are clients looking for
		affordability support from this
	Trauma Cover and Severe Trauma Cover	date [18 May] – they will be
		required to meet the definitions
	Business Hybrids	of standard premium holiday or
	Debt Protection CoverPermeant Loss of Key Person	policy suspension benefits
	Cover	19 May 2020 Update – Are
	– Ownership Buy-out Cover	claims paid out during

Loss of Revenue Cover and Variable Loss of Revenue Cover Business Premium Cover	suspension period? No claims payable under suspension but can resume cover without underwriting. Suspension is up to 12 months	
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